# BOSTON BUSINESS JOURNAL

## THE LARGEST IT CONSULTING FIRMS IN MASSACHUSETTS

RANKED BY NUMBER OF INFORMATION TECHNOLOGY CONSULTANTS IN MASSACHUSETTS AS OF JULY 1, 2016

|                            | Firm/Prior rank (*unranked in 2015)/URL  | Mass. address/Phone  | Mass. IT<br>consultants                            | Total IT<br>consultants             | Total Mass.<br>employees                       | Company's total<br>2015 revenue  | Top local executive(s)   |
|----------------------------|--|--|--|-------------------------------------|--|--|--|
| 1                          | Accenture (3) accenture.com  | 800 Boylston St.,<br>Boston, MA 02199<br>617-488-4000  | 1,195  | NA                                  | 1,308  | \$31,000,000,000   | Debra Alliegro,<br>Boston office managing director   |
| 2                          | Sapient © sapient.com  | 131 Dartmouth St. ,<br>Boston, MA 02116<br>617-621-0200  | 527  | 9,178                               | 783  | NA   | James Kessler,<br>Senior vice president  |
| 3                          | <b>PwC</b> (PricewaterhouseCoopers LLP) (a) pwc.com  | 101 Seaport Blvd.,<br>Boston, MA 02110<br>617-530-5000   | 511  | 14,542                              | 2,852  | NA   | John Farina,<br>Managing partner   |
| 4                          | Deloitte LLP ② deloitte.com  | 200 Berkeley St.,<br>Boston, MA 02116<br>617-437-2000  | 500  | 68,740                              | 2,000  | NA   | Wiliam Bacic,<br>New England managing partner  |
| 5                          | Eliassen Group ③ eliassen.com  | 30 Audubon Road,<br>Wakefield, MA 01880<br>800-354-2773  | 448  | 1,163                               | 605  | \$218,423,062  | Dave MacKeen,<br>CEO   |
| 6                          | CGI ⊚ cgi.com  | 187 Ballardvale St.,<br>Wilmington, MA 01887<br>978-570-1116   | 300  | 63,000                              | 325  | \$10,300,000,000   | Russell Briggs,<br>Vice president, consulting services   |
| 7                          | Collaborative Consulting ③ collaborative.com   | 70 Blanchard Road,<br>Burlington, MA 01803<br>781-565-2600   | 219  | 358                                 | 253  | \$77,600,000   | William Robichaud Sr.,<br>CEO  |
| 8                          | TPA technologies   | 1 State St.,<br>Boston, MA 02109<br>617-722-6020   | 118  | 132                                 | 150  | \$24,500,000   | Patrick Cox,<br>President,<br>pcox@tpatechnologies.com   |
| 9                          | RSM ® rsmus.com  | 80 City Square,<br>Boston, MA 02129<br>617-912-9000  | 112  | 804                                 | 604  | \$1,845,600,000  | Christopher MacKenzie,<br>Managing partner   |
| 10                         | Slalom & slalom.com  | 316 Stuart St.,<br>Boston, MA 02116<br>617-316-5440  | 87   | 2,500                               | 202  | NA   | Russell Norris,<br>General manager,<br>russelln@slalom.com   |
| 1                          | Thrive Networks Inc. (1) thrivenetworks.com  | 836 North St.,<br>Tewksbury, MA 01876<br>978-461-3999  | 66   | 70                                  | 85   | NA   | Rob Stephenson,<br>CEO   |
| Ð                          | Syrinx Consulting <sup>(3)</sup> syrinx.com  | 160 Gould St.,<br>Needham, MA 02494<br>781-487-7800  | 52   | 78                                  | 66   | \$14,328,000   | Andrew Gelina,<br>CEO,<br>agelina@syrinx.com   |
| B                          | mindSHIFT Technologies Inc. (9)  | 309 Waverley Oaks Road,  |  |                                     | 75   |  | Archie Seale, VP, product and marketing; Matt  |
| •                          | mindSHIFT.com  | Waltham, MA 02452<br>617-243-2700  | 50   | 673                                 | 75   | NA   | Putney, VP, sales  |
| 14                         |  | Wattham, MA 02452<br>617-243-2700<br>70 Federal St.,<br>Boston, MA 02110<br>857-445-0110   | 50   | 100                                 | 60   | \$21,000,000   |  |
|                            | mindSHIFT.com  Axis Technology LLC   | 617-243-2700<br>70 Federal St.,<br>Boston, MA 02110  |  |                                     |  |  | Putney, VP, sales  John David,   |
|                            | Axis Technology LLC  axistechnologyIL.com  Edgewater Technology Inc.   | 617-243-2700  70 Federal St., Boston, MA 02110 857-445-0110  200 Harvard Mill Square, Wakefield, MA 01880  | 50   | 100                                 | 60   | \$21,000,000   | Putney, VP, sales  John David, President  Shirley Singleton,   |
| 19                         | Axis Technology LLC ③ axistechnologyIL.com  Edgewater Technology Inc. ④ edgewater.com  Eze Castle Integration Inc. ⑤   | 617-243-2700  70 Federal St., Boston, MA 02110 857-445-0110  200 Harvard Mill Square, Wakefield, MA 01880 781-246-3343  260 Franklin St., Boston, MA 02110   | 50   | 100<br>390                          | 60   | \$21,000,000<br>\$116,704,142  | Putney, VP, sales  John David, President  Shirley Singleton, Chairwoman, president, CEO  John Cahaly,  |
| 19                         | Axis Technology LLC @ axistechnology LLC @ axistechnology lnc. @ edgewater.com  Eze Castle Integration Inc. @ eci.com  Raizlabs Corp. @  | 617-243-2700  70 Federal St., Boston, MA 02110 857-445-0110  200 Harvard Mill Square, Wakefield, MA 01880 781-246-3343  260 Franklin St., Boston, MA 02110 617-217-3000  50 Milk St., Boston, MA 02109   | 50<br>43<br>42                                     | 390<br>211                          | 60 67 76                                       | \$21,000,000<br>\$116,704,142<br>\$83,000,000  | John David, President  Shirley Singleton, Chairwoman, president, CEO  John Cahaly, CEO  Gregory Raiz, CEO,   |
| 14<br>15<br>16<br>17       | Axis Technology LLC @ axistechnologyll.c.com  Edgewater Technology Inc. @ edgewater.com  Eze Castle Integration Inc. @ eci.com  Raizlabs Corp. @ catclabs.com  Continental Resources Inc. @  | 617-243-2700  70 Federal St., Boston, MA 02110 857-445-0110  200 Harvard Mill Square, Wakefield, MA 01880 781-246-3343  260 Franklin St., Boston, MA 02110 617-217-3000  50 Milk St., Boston, MA 02109 617-383-9007  175 Middlesex Turnpike, Bedford, MA 01730   | 50<br>43<br>42<br>37                               | 100<br>390<br>211<br>47             | 60<br>67<br>76<br>57                           | \$21,000,000<br>\$116,704,142<br>\$83,000,000<br>\$8,472,000   | Putney, VP, sales  John David, President  Shirley Singleton, Chairwoman, president, CEO  John Cahaly, CEO  Gregory Raiz, CEO, graiziarraizlabs.com  Mary Nardella,   |
| 14<br>15<br>16<br>17<br>18 | Axis Technology LLC  axistechnology LLC  axistechnology LLC  axistechnology Inc.  Edgewater Technology Inc.  edgewater.com  Eze Castle Integration Inc.  edc.com  Raizlabs Corp.  edc.com  Continental Resources Inc.  Correctlligent  O   | 617-243-2700  70 Federal St., Boston, MA 02110 857-445-0110  200 Harvard Mill Square, Walxefield, MA 01850 781-246-3343  260 Franklin St., Boston, MA 02110 617-217-3000  50 Milk St., Boston, MA 02109 617-383-9007  175 Middlesex Turnpike, Bedford, MA 01730 781-275-0850  34 Southwest Park, Westwood, MA 02090  | 50<br>43<br>42<br>37<br>35                         | 100<br>390<br>211<br>47             | 60<br>67<br>76<br>57                           | \$21,000,000<br>\$116,704,142<br>\$83,000,000<br>\$8,472,000   | Putney, VP, sales  John David, President  Shirley Singleton, Chairwoman, president, CEO  John Cahaly, CEO  Gregory Raiz, CEO, graiz@raizlabs.com  Mary Nardella, CEO  Kevin Routhler, CEO.   |
|                            | Axis Technology LLC  axistechnology LLC  axistechnology LLC  axistechnology LLC  Edgewater Technology Inc.  edgewater.com  Eze Castle Integration Inc.  edc.com  Raizlabs Corp.  arizlabs.com  Continental Resources Inc.  corres.com  Coretelligent  oretelligent.com  Wolf & Co. PC  | 617-243-2700  70 Federal St., Boston, MA 02110 857-445-0110  200 Harvard Mill Square, Wakefield, MA 01850 781-246-3343  260 Franklin St., Boston, MA 02110 617-217-3000  50 Milk St., Boston, MA 02109 617-383-9007  175 Middlesex Turnpike, Bedford, MA 01730 781-275-0850  34 Southwest Park, Westwood, MA 02090 781-247-4900  99 High St., Boston, MA 02110   | 50<br>43<br>42<br>37<br>35                         | 100<br>390<br>211<br>47<br>70       | 60<br>67<br>76<br>57<br>125                    | \$21,000,000<br>\$116,704,142<br>\$83,000,000<br>\$8,472,000<br>\$480,000,000  | Putney, VP, sales  John David, President  Shirley Singleton, Chairwoman, president, CEO  John Cahaly, CEO  Gregory Raiz, CEO, graiz@raizlabs.com  Mary Nardella, CEO  Kevin Routhier, CEO, kjr@coreintelligent.com  Mark O'Connell, President, CEO,  |
|                            | Axis Technology LLC  axis technology LLC  axis technology LLC  axis technology LLC  Edgewater Technology Inc.  edgewater.com  Eze Castle Integration Inc.  edc.com  Raizlabs Corp.  arizlabs.com  Continental Resources Inc.  Corretelligent  ocordelligent.com  Wolf & Co. PC  wolfandco.com  ICorps Technologies Inc.   ©  | 617-243-2700  70 Federal St., Boston, MA 02110 857-445-0110  200 Harvard Mill Square, Wakefield, MA 01880 781-246-3343  260 Franklin St., Boston, MA 02110 617-217-3000  50 Milk St., Boston, MA 02109 617-383-9007  175 Middlesex Turnpike, Bedford, MA 01730 781-275-0850  34 Southwest Park, Westwood, MA 02090 781-247-4900  99 High St., Boston, MA 02110 617-439-9700  529 Main St., Boston, MA 02129  | 50<br>43<br>42<br>37<br>35<br>34                   | 100<br>390<br>211<br>47<br>70<br>41 | 60<br>67<br>76<br>57<br>125<br>64              | \$21,000,000<br>\$116,704,142<br>\$83,000,000<br>\$8,472,000<br>\$480,000,000<br>\$13,181,000<br>\$37,793,297                                  | Putney, VP, sales  John David, President  Shirley Singleton, Chairwoman, president, CEO  John Cahaly, CEO  Gregory Raiz, CEO, graiz@raizlabs.com  Mary Nardella, CEO  Kevin Routhier, CEO, kjr@coreintelligent.com  Mark O'Connell, President, CEO, moconell@wolfandco.com   |
|                            | Axis Technology LLC @ axis technology LLC @ axis technology LLC @ axis technology LLC @ axis technology Inc. @ edgewater.com  Eze Castle Integration Inc. @ ed.com ed.com  Raizlabs Corp. @ raizlabs.com  Continental Resources Inc. @ conres.com  Wolf & Co. PC @ wolfandco.com  iCorps Technologies Inc. @ icorps.com  GreenPages Technology Solutions @   | 617-243-2700  70 Federal St., Boston, MA 02110 857-445-0110  200 Harvard Mill Square, Wakefield, MA 01880 781-246-3343  260 Franklin St., Boston, MA 02110 617-217-3000  50 Milk St., Boston, MA 02109 617-383-9007  175 Middlesex Turnpike, Bedford, MA 01730 781-275-0850  34 Southwest Park, Westwood, MA 02090 781-247-4900  99 High St., Boston, MA 02110 617-439-9700  529 Main St., Boston, MA 02129 617-868-2000  10 City Square, Boston, MA 02129   | 50<br>43<br>42<br>37<br>35<br>34<br>34<br>32       | 100 390 211 47 70 41 36             | 60<br>67<br>76<br>57<br>125<br>64<br>217       | \$21,000,000<br>\$116,704,142<br>\$83,000,000<br>\$8,472,000<br>\$480,000,000<br>\$13,181,000<br>\$37,793,297<br>\$14,000,000                  | Putney, VP, sales  John David, President  Shirley Singleton, Chairwoman, president, CEO  John Cahaly, CEO  Gregory Raiz, CEO, graizeraizlabs.com  Mary Nardella, CEO  Kevin Routhier, CEO, kjracoreinteligent.com  Mark O'Connell, President, CEO, moconnellawolfandco.com  Michael Hadley, President, CEO  Ron Dupler, CEO,                       |
|                            | Axis Technology LLC  axis technology LLC  axis technology LLC  axis technology LLC  Edgewater Technology Inc.  edgewater.com  Eze Castle Integration Inc.  edc.com  Raizlabs Corp.  arizlabs.com  Continental Resources Inc.  Corretelligent  ocoretelligent.com  Wolf & Co. PC  wolfandco.com  iCorps Technologies Inc.  icorps.com  GreenPages Technology Solutions  greenpages.com  NSK Inc.   O  Axis Technology LLC   axis technology Solutions  axis technology  axis technology Solutions  axis technology  axis technolog | 617-243-2700  70 Federal St., Boston, MA 02110 857-445-0110  200 Harvard Mill Square, Wakefield, MA 01880 781-246-3343  260 Franklin St., Boston, MA 02110 617-217-3000  50 Milk St., Boston, MA 02109 617-383-9007  175 Middlesex Turnpike, Bedford, MA 01730 781-275-0850  34 Southwest Park, Westwood, MA 02090 781-247-4900  99 High St., Boston, MA 02110 617-439-9700  529 Main St., Boston, MA 02129 617-868-2000  10 City Square, Boston, MA 02129 801-989-2989  2 Liberty Square, Boston, MA 02129 800-989-2989 | 50<br>43<br>42<br>37<br>35<br>34<br>34<br>32<br>27 | 100 390 211 47 70 41 36 43          | 60<br>67<br>76<br>57<br>125<br>64<br>217<br>46 | \$21,000,000<br>\$116,704,142<br>\$83,000,000<br>\$8,472,000<br>\$480,000,000<br>\$13,181,000<br>\$37,793,297<br>\$14,000,000<br>\$110,000,000 | Putney, VP, sales  John David, President  Shirley Singleton, Chairwoman, president, CEO  John Cahaly, CEO  Gregory Raiz, CEO, graiz@raizlabs.com  Mary Nardella, CEO  Kevin Routhler, CEO, kjr@coentelligent.com  Mark O'Connell, President, CEO, moconellawooffandco.com  Michael Hadley, President, CEO  Ron Dupler, CEO, rdupteregreenpages.com |

### **► CLOSER LOOK**



## Andrew Gelina CEO of Syrinx Consulting

Andrew Gelina brings more than 20 years of software architecture and development experience to his role as CEO of Syrinx Consulting, Prior to joining Syrinx in 2003, Gelina helped build Web Technology Partners into a leading software engineering consulting firm before selling it in 2000 to Monster.com, the global online career and recruitment resource. During the next three years at Monster, he developed software and managed projects for virtually every area of Monster's operations, from CRM integration to e-commerce to high traffic, high-volume Web development. Gelina is currently a member of the CEO Roundtable of the Massachusetts Technology Leadership Council.

### ABOUT THE LIST

Information was obtained from firm representatives. In cases of ties, firms are ranked by total IT consultants (all offices companywide).

\*The list includes firms that are paid to independently diagnose and solve clients' IT-related problems, providing full project management and oversight, as opposed to simply supplying IT talent.

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